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## TOLERANT SYSTEMS SIGNS \$5M AGREEMENT WITH LEADING SCANDINAVIAN OEM

SAN JOSE, CA--OCTOBER XX, 1986--Tolerant Systems Inc. today announced a five-year technology transfer agreement with RC Computer A/S (Regnecentralen) of Ballerup, Denmark. The contract, effective immediately, is valued in excess of \$5 million.

RC Computer is a major Scandinavian computer manufacturer and vendor of on-line transaction processing (OLTP) systems for highvolume applications, including telephone directory assistance, library administration and public administration case handling. Current users of RC's computerized directory assistance system include the Danish Telephone Companies, Lockheed Electric, Michigan Bell, New York Telephone, and Norwegian Telephone. Under the agreement, RC will license Tolerant's UNIX -based R TX operating system software for development of the new RC9000, a high-performance, fault tolerant OLTP system based on RISC (reduced instruction set computing) architecture. Tolerant will assist in the development of the RC9000 and receive royalties from its sales. Tolerant will also have the option for exclusive rights to manufacture and market the RC9000 in the U.S.A. and Canada.

## STRATEGIC\_TECHNOLOGY

"TX is a strategic technology for our business," said Knud Sorensen, technical director of RC Computer. "The systems we deliver must process large numbers of transactions with very fast response times. Our customers depend on them, so fault tolerance and data integrity are critical. With these capabilities plus UNIX--a key success factor in the European market--the RC9000 will enhance our product line and increase our competitive advantage."

Sorensen added that TX's modular expansion capability, which provides linear growth in transaction processing performance, also will contribute to RC's continued market leadership.

"The future will demand increasingly larger volumes of information, and increasingly faster processing of this information," Sorensen said. "Because of TX and RISC technology, solutions delivered on the RC9000 will keep pace with this demand and grow with the customer's business."

2

## COMMERCIAL UNIX

"TX is the world's first commercial UNIX operating system designed for high-performance, fault tolerant OLTP," said John McNulty, Tolerant's senior vice president of marketing and sales. "While our mainstream business focuses on sales of the 3

Eternity Series computer system, we are finding significant interest in TX licensing opportunities from large, highly sophisticated vendors such as RC Computer. This agreement will integrate two exciting new technologies and give us valuable exposure in the Scandinavian market."

McNulty noted that this is Tolerant's second technology transfer agreement with a European OEM (original equipment manufacturer). The first, signed in 1985, was with Bull S.A. of France. Bull is porting TX to its Motorola 68000-based line of supermicrocomputer systems.

TX operating system software is based on UNIX BSD (Berkeley Software Distribution) Version 4.2 and is compatible with AT&T UNIX System V. At the same time, it is enhanced to support commercial OLTP applications. Specific enhancements include a robust file system for high performance and reliability, transaction roll-back and recovery for data integrity and high availability, and transparently distributed input/output (I/O) operations for expandability. RC Computer A/S (Regnecentralen) of Ballerup, Denmark, is a leading Scandinavian manufacturer of computer systems for data base management and data communications, terminals and workstations. Founded in 1947, RC developed the first Danish computer. The company's 1985 revenues exceeded U.S. \$60 million. RC has offices throughout Denmark and distributors in other European countries as well as the Middle East.

4

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Tolerant Systems Inc. of San Jose, CA designs, manufactures and markets the Eternity Series, a fault tolerant, expandable computer system for on-line transaction processing applications. Tolerant sells its products to systems integrators, high-volume end users, value-added remarketers and other computer manufacturers.

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